



**CROSS INSURANCE ARENA  
BOARD OF TRUSTEES MEETING**

**AGENDA  
Wednesday, August 18, 2021  
9:00 AM**

**Call to Order**

Time 9:00 AM

Board of Trustees

Tom Tyler, Chair

Steve Webster

Joe Gray

Johnathan Crimmins

Spectra Staff, Cross Insurance Arena

Melanie Henkes, General Manager

Mark Eddy, Director of Finance

Lauren Dobrynski, Group Sales & Marketing Manager

Mike LoConte, Asst. General Manager & Events

Maine Mariners

Adam Goldberg, VP of Business Operations

Cumberland County

Jim Gailey, County Manager

## **Welcoming of Guests and Introductions**

GM Henkes introduced the newly brought back (and hired) Operations Department. Shaun, Mark and Josh. Melanie also introduced the new Food and Beverage Manager Andrew. Andrew was previously the Asst. F&B Manager.

### **1. Approval of Minutes of the April 2021 Meeting**

No action due to no quorum

### **2. Maine Mariners Update (Adam Goldberg)**

Adam Goldberg, Director of Operations for the Mariners, talked about season ticket sales and group tickets. Talked about the creation of two ice level lounges and what it means to be affiliated with the Boston Bruins now.

Webster – commended Goldberg on ticket sales. Asked about masks and social distancing.

Goldberg – watching the trend, maybe masks, but not social distancing

Henkes – talked about masks and promoters stance on them.

Tyler – not hearing anymore restrictions coming out of the State House.

### **3. Manager Report**

General Manager Henkes presented the Manager's Report

- Lacrosse team – played four games in the arena during the summer

- Brother Osborne

- Portland Fire Department training

- PBR can't go this fall

- AJR concert

- Blue Man Group and Chicago

- Corn Hole League

- Disc Golf

No action due to no quorum

#### **4. Financial Reports**

GM Henkes went through the May and June financials.

No vote was taken due to no quorum

#### **5. Event Report – May and June 2021**

GM Henkes- Reviewed the Event Report

No action due to no quorum

#### **6. Remote Meeting Policy**

County Manager went over the need to pass a remote meeting policy per State Statute.

No vote due to no quorum

#### **Adjournment**